AZTEC | AFM

Date:24.05.2025

To,
The General Manager-Listing
Corporate Relationship Department
The BSE Limited
Ground Floor, PJ Towers,
Dalal Street, Mumbai-400 001

<u>**Scrip Code: 544177**</u>

Sub.: Press Release- For the Half year and Financial Year ended on 31.03.2025.

Dear Sir/ Ma'am,

Pursuant to Regulations of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Financial Highlights of the audited Standalone and Consolidated Financial Results for the half year and financial year ended March 31, 2025.

Further, in terms of Regulation 46 of the Listing Regulations, the aforesaid financial results are also uploaded on the website of the Company (https://www.aztecindia.org/)

This is for your information and records.

Yours Faithfully,

For, Aztec Fluids & Machinery Limited

PULIN KUMUDCHANDRA VAIDHYA

Digitally signed by PULIN KUMUDCHANDRA VAIDHYA
DN: c=IN, postalCode=380008, st=GUJARAT, street=17 BHULESHWAR SOCIETY AHMADABADMANINAGAR EASTNR RAM KRISHNA ASHRAM 380008, l=AHMADABAD, o=Personal, title=0606, serialNumber=e3ebce3dbc79fc4a4453de3a90501c3b3339a539af4bc9c3752f5933c41cd123, pseudonym=d5e01b8985e74df0b4a7ada8fd94f2c4, 2.5.4.20=634df39eb0ae73ac40f65111da3ae57b885a10ce490c15e3b3ff0bc1b059a9a7, email=MD@AZTECFLUIDS.COM, cn=PULIN KUMUDCHANDRA VAIDHYA
Date: 2025.05.24 12:40:06 +05'30'

Pulin Vaidhya
Managing Director
DIN: 03012651

Aztec Fluids & Machinery Limited Reports Strong H2 FY25 Performance Driven by Regulatory Tailwinds & Expanding Market Demand

Mumbai, 23rd May 2025 – Aztec Fluids & Machinery Limited (BSE: INE0SCB01016), a prominent supplier of printers, consumables a leading provider of Industrial coding, marking and traceability, today announced its financial results for the second half of FY25, showcasing continued momentum across key growth segments.

Standalone Key Financial Highlights:

Particulars (₹ Crs)	H2 FY25	H2 FY24	YoY Change (%)
Total Income	**37.68**	32.65	15.41
EBITDA	**4.71**	3.24	45.35
EBITDA (%)	**12.50**	9.92	257 BPS
PAT	**2.91**	2.71	7.66
PAT Margin (%)	**7.73**	8.29	(55 BPS)

Particulars (₹ Crs)	FY25	FY24	YoY Change (%)
Total Income	**77.01**	68.99	11.63
EBITDA	**11.37**	8.98	26.69
EBITDA (%)	**14.77**	13.01	175 BPS
PAT	**7.36**	6.13	20.08
PAT Margin (%)	**9.56**	8.89	67 BPS

Management Commentary:

Mr. Pulin Vaidhya, Chairman & Managing Director of Aztec Fluids & Machinery Limited, further stated, "We are pleased to report a strong second half for FY25, with a **double digit growth** YoY. This performance reflects the strategic groundwork laid over the last Financial Year, particularly the successful integration of Jet Inks Pvt. Ltd., which has meaningfully strengthened our consumables business, expanded regional presence in South and East India and unlocked synergy in operations and R&D, driving a additional Revenue stream.

Externally, demand continues to be driven by mandatory compliance requirements across pharmaceuticals, food & beverage, agrochemicals and industrial goods. Regulatory mandates such as FSSAI, DGFT, DAVA and BIS are pushing product traceability to the forefront, where Aztec's CIJ, TIJ and Laser platforms are well-positioned to deliver.

Our solutions are also benefiting from structural tailwinds like **Global anti-counterfeit** which are driving adoption of hardware-software bundled systems. Additionally, increased packaged goods consumption, especially in urban markets, is translating into consistent demand for variable data printing and high speed marking solutions.

To stay ahead of these trends, Aztec is making significant **Investments in R&D**, with a sharp focus on developing cutting-edge technologies that enhance precision, efficiency and scalability across our product portfolio, including customized solutions tailored to specific customer requirements.

With exports gradually scaling across **Africa** and **Southeast Asia** and our automated printer assembly unit now fully operational, we are confident that these growth levers position us to achieve a **20–25% CAGR** over the next three years, aligned with our vision of building a scalable, recurring and innovation-led business.

We sincerely thank our customers, channel partners, employees and shareholders for their continued trust and support, they remain at the heart of our journey as we move into the next phase of growth."

About Aztec Fluids & Machinery Limited:

Established in 2010, **Aztec Fluids & Machinery Limited**, is a prominent supplier of printers, consumables, and spares, specializing in coding and marking solutions. Their product range includes various printers (CIJ, TTO, DOD, NIJ, and Laser) and specialized inks for diverse applications.

With over 1,500+ customers across multiple sectors, serves 24 states and 3 union territories in India, with a growing international presence, it also exports products to countries in Africa, the Middle East, and Asia.

Company has also acquired Jet Inks Private Limited, a Chennai-based ink manufacturer and printer dealer, to strengthen its presence in South and East India.

Disclaimer

This document contains forward-looking statements, which are not historical facts and are subject to risks and uncertainties such as government actions, local developments, and technological risks. The Company is not responsible for any actions taken based on these statements and does not commit to publicly updating them to reflect future events or circumstances.

For Further Information Please Contact

Investor Relations Advisors	
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